

New Hampshire Occupational Employment & Wages - 2014

Laconia Area Occupational Employment & Wages	SOC Code	May 2013 Estimated Employment	June 2014			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Total all occupations	00-0000	24,050	\$10.04	\$20.27	\$16.63	\$25.38
Management Occupations	11-0000	1,180	\$26.96	\$50.12	\$44.10	\$61.71
Chief Executives	11-1011	40	\$49.02	\$88.93	\$83.67	\$108.89
General and Operations Managers	11-1021	380	\$29.10	\$53.61	\$47.02	\$65.86
Sales Managers	11-2022	30	\$40.76	\$58.54	\$55.78	\$67.43
Financial Managers	11-3031	120	\$32.06	\$58.24	\$51.24	\$71.34
Industrial Production Managers	11-3051	30	\$31.78	\$46.80	\$47.37	\$54.31
Construction Managers	11-9021	60	\$39.41	\$52.30	\$45.68	\$58.75
Education Administrators, Elementary and Secondary School	11-9032	90	\$62,747	\$82,139	\$85,607	\$91,835
Architectural and Engineering Managers	11-9041	30	\$39.68	\$51.18	\$51.30	\$56.93
Food Service Managers	11-9051	50	\$19.38	\$26.76	\$26.57	\$30.45
Medical and Health Services Managers	11-9111	70	\$29.01	\$42.41	\$38.93	\$49.11
Property, Real Estate, and Community Association Managers	11-9141	40	\$17.45	\$23.74	\$18.92	\$26.88
Managers, All Other	11-9199	60	\$42.26	\$66.19	\$55.23	\$78.14
Business and Financial Operations Occupations	13-0000	820	\$17.11	\$29.98	\$26.02	\$36.42
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	40	\$19.22	\$25.34	\$25.25	\$28.40
Cost Estimators	13-1051	30	\$17.04	\$25.64	\$22.72	\$29.93
Human Resources Specialists	13-1071	50	\$11.98	\$20.60	\$20.70	\$24.91
Meeting, Convention, and Event Planners	13-1121	NP	\$20.21	\$23.85	\$21.93	\$25.68
Training and Development Specialists	13-1151	30	\$22.29	\$28.60	\$27.09	\$31.76
Business Operations Specialists, All Other	13-1199	190	\$18.50	\$27.56	\$26.66	\$32.08
Accountants and Auditors	13-2011	120	\$19.62	\$29.93	\$26.87	\$35.08
Appraisers and Assessors of Real Estate	13-2021	40	\$19.19	\$25.14	\$22.66	\$28.11
Loan Officers	13-2072	60	\$22.85	\$36.21	\$32.01	\$42.90
Tax Examiners and Collectors, and Revenue Agents	13-2081	30	\$15.30	\$21.11	\$20.69	\$24.01
Financial Specialists, All Other	13-2099	NP	\$30.72	\$39.28	\$38.97	\$43.57
Computer and Mathematical Occupations	15-0000	220	\$20.61	\$30.79	\$29.32	\$35.87
Software Developers, Applications	15-1132	40	\$34.82	\$42.21	\$43.15	\$45.91
Network and Computer Systems Administrators	15-1142	30	\$23.52	\$30.85	\$28.79	\$34.51
Computer User Support Specialists	15-1151	60	\$19.71	\$23.89	\$22.64	\$25.99
Architecture and Engineering Occupations	17-0000	390	\$21.29	\$31.92	\$31.07	\$37.23
Civil Engineers	17-2051	130	\$21.67	\$33.72	\$33.31	\$39.75
Industrial Engineers	17-2112	50	\$27.12	\$32.42	\$32.69	\$35.05
Mechanical Engineers	17-2141	50	\$27.69	\$34.11	\$33.55	\$37.31
Architectural and Civil Drafters	17-3011	30	\$22.64	\$29.56	\$27.45	\$33.03

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Life, Physical, and Social Science Occupations	19-0000	70	\$21.62	\$35.80	\$33.57	\$42.89
Community and Social Services Occupations	21-0000	270	\$14.13	\$21.78	\$19.34	\$25.61
Educational, Guidance, School, and Vocational Counselors	21-1012	80	\$16.06	\$27.31	\$30.65	\$32.95
Social and Human Service Assistants	21-1093	60	\$11.79	\$14.61	\$15.04	\$16.02
Community and Social Service Specialists, All Other	21-1099	30	\$15.72	\$19.85	\$19.92	\$21.91
Legal Occupations	23-0000	110	\$17.23	\$37.29	\$25.74	\$47.34
Lawyers	23-1011	50	\$32.97	\$58.58	\$37.51	\$71.39
Education, Training, and Library Occupations	25-0000	1,980	\$10.63	\$20.15	\$19.19	\$24.91
Elementary School Teachers, Except Special Education	25-2021	390	\$46,386	\$57,340	\$57,722	\$62,817
Middle School Teachers, Except Special and Career/Technical Education	25-2022	120	\$39,225	\$51,686	\$52,472	\$57,917
Secondary School Teachers, Except Special and Career/Technical Education	25-2031	230	\$37,541	\$52,921	\$51,656	\$60,611
Career/Technical Education Teachers, Secondary School	25-2032	NP	\$40,591	\$53,004	\$52,928	\$59,210
Special Education Teachers, Kindergarten and Elementary School	25-2052	60	\$41,399	\$56,505	\$57,428	\$64,058
Substitute Teachers	25-3098	340	\$8.40	\$9.91	\$10.18	\$10.66
Librarians	25-4021	30	\$20.66	\$26.27	\$26.14	\$29.09
Library Technicians	25-4031	50	\$13.20	\$15.36	\$15.56	\$16.43
Instructional Coordinators	25-9031	40	\$16.46	\$26.71	\$29.95	\$31.84
Teacher Assistants	25-9041	420	\$20,436	\$26,912	\$27,216	\$30,150
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	180	\$8.71	\$17.81	\$14.87	\$22.36
Healthcare Practitioners and Technical Occupations	29-0000	1,460	\$19.71	\$33.12	\$29.08	\$39.83
Physicians and Surgeons, All Other	29-1069	30	\$80.52	\$112.62	\$91.99	#
Occupational Therapists	29-1122	60	\$23.73	\$31.63	\$31.95	\$35.58
Physical Therapists	29-1123	90	\$31.23	\$36.34	\$35.94	\$38.88
Speech-Language Pathologists	29-1127	70	\$17.19	\$29.16	\$28.93	\$35.14
Registered Nurses	29-1141	590	\$24.44	\$31.14	\$29.87	\$34.48
Radiologic Technologists and Technicians	29-2034	NP	\$21.79	\$28.14	\$28.18	\$31.31
Pharmacy Technicians	29-2052	30	\$12.44	\$14.02	\$13.85	\$14.81
Licensed Practical and Licensed Vocational Nurses	29-2061	140	\$19.33	\$21.92	\$21.48	\$23.20
Medical Records and Health Information Technicians	29-2071	40	\$12.48	\$16.82	\$15.91	\$18.99
Opticians, Dispensing	29-2081	40	\$16.61	\$26.05	\$21.26	\$30.78

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Healthcare Support Occupations	31-0000	820	\$11.85	\$14.93	\$14.01	\$16.45
Home Health Aides	31-1011	30	\$11.45	\$13.00	\$13.04	\$13.77
Nursing Assistants	31-1014	550	\$11.47	\$13.57	\$13.46	\$14.61
Medical Assistants	31-9092	120	\$13.35	\$16.27	\$16.13	\$17.73
Protective Service Occupations	33-0000	510	\$15.02	\$22.28	\$21.63	\$25.91
First-Line Supervisors of Police and Detectives	33-1012	40	\$29.67	\$34.82	\$34.81	\$37.39
First-Line Supervisors of Fire Fighting and Prevention Workers	33-1021	30	\$17.96	\$28.83	\$30.72	\$34.25
Firefighters	33-2011	130	\$15.23	\$19.51	\$18.82	\$21.64
Police and Sheriff's Patrol Officers	33-3051	160	\$20.46	\$24.21	\$23.91	\$26.09
Security Guards	33-9032	40	\$12.71	\$15.13	\$14.86	\$16.34
Food Preparation and Serving-Related Occupations	35-0000	2,710	\$8.18	\$10.13	\$9.03	\$11.10
Chefs and Head Cooks	35-1011	NP	\$16.37	\$19.55	\$17.93	\$21.14
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	170	\$9.76	\$14.80	\$14.94	\$17.32
Cooks, Fast Food	35-2011	NP	\$9.26	\$10.91	\$10.89	\$11.74
Cooks, Institution and Cafeteria	35-2012	90	\$9.50	\$13.04	\$13.06	\$14.81
Cooks, Restaurant	35-2014	290	\$8.20	\$10.83	\$9.57	\$12.15
Cooks, Short Order	35-2015	NP	\$8.11	\$8.23	\$8.44	\$8.28
Food Preparation Workers	35-2021	130	\$8.28	\$10.85	\$10.62	\$12.12
Bartenders	35-3011	120	\$8.23	\$9.28	\$8.73	\$9.81
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	680	\$8.14	\$8.73	\$8.67	\$9.04
Waiters and Waitresses	35-3031	630	\$8.22	\$9.37	\$8.72	\$9.96
Food Servers, Nonrestaurant	35-3041	90	\$8.10	\$9.50	\$9.08	\$10.21
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	40	\$8.22	\$9.58	\$8.80	\$10.27
Dishwashers	35-9021	130	\$8.24	\$9.03	\$9.06	\$9.42
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	60	\$8.22	\$9.14	\$8.89	\$9.60
Building and Grounds Cleaning and Maintenance Occupations	37-0000	1,130	\$8.99	\$13.48	\$13.10	\$15.72
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	30	\$12.83	\$19.00	\$18.17	\$22.08
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping	37-1012	40	\$19.46	\$25.99	\$26.33	\$29.24

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Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	290	\$9.30	\$13.09	\$13.17	\$14.99
Maids and Housekeeping Cleaners	37-2012	360	\$8.15	\$10.65	\$10.09	\$11.89
Landscaping and Groundskeeping Workers	37-3011	400	\$10.67	\$14.31	\$14.61	\$16.13
Personal Care and Service Occupations	39-0000	570	\$8.39	\$13.72	\$12.21	\$16.38
First-Line Supervisors of Personal Service Workers	39-1021	NP	\$13.54	\$18.85	\$16.70	\$21.50
Amusement and Recreation Attendants	39-3091	NP	\$8.07	\$9.74	\$8.72	\$10.58
Hairdressers, Hairstylists, and Cosmetologists	39-5012	40	\$12.56	\$17.12	\$16.69	\$19.40
Childcare Workers	39-9011	50	\$9.43	\$12.99	\$11.38	\$14.78
Personal Care Aides	39-9021	NP	\$9.57	\$12.08	\$12.00	\$13.34
Fitness Trainers and Aerobics Instructors	39-9031	80	\$14.34	\$20.10	\$19.55	\$22.98
Recreation Workers	39-9032	130	\$9.70	\$13.15	\$12.46	\$14.87
Sales and Related Occupations	41-0000	2,600	\$8.37	\$17.72	\$11.81	\$22.39
First-Line Supervisors of Retail Sales Workers	41-1011	260	\$14.48	\$21.54	\$19.46	\$25.08
First-Line Supervisors of Non-Retail Sales Workers	41-1012	40	\$24.73	\$65.18	\$45.77	\$85.40
Cashiers	41-2011	660	\$8.24	\$9.67	\$9.15	\$10.37
Counter and Rental Clerks	41-2021	140	\$10.97	\$15.56	\$16.50	\$17.86
Parts Salespersons	41-2022	100	\$9.36	\$13.16	\$13.37	\$15.06
Retail Salespersons	41-2031	780	\$8.31	\$12.73	\$10.92	\$14.94
Insurance Sales Agents	41-3021	30	\$23.48	\$38.97	\$38.75	\$46.72
Sales Representatives, Services, All Other	41-3099	80	\$20.76	\$34.05	\$30.38	\$40.69
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	NP	\$27.53	\$55.24	\$36.10	\$69.10
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	NP	\$14.01	\$36.25	\$26.63	\$47.37
Sales and Related Workers, All Other	41-9099	40	\$13.90	\$15.82	\$14.78	\$16.79
Office and Administrative Support Occupations	43-0000	3,840	\$11.07	\$16.39	\$15.79	\$19.04
First-Line Supervisors of Office and Administrative Support Workers	43-1011	190	\$17.85	\$24.85	\$23.53	\$28.35
Billing and Posting Clerks and Machine Operators	43-3021	70	\$14.10	\$17.71	\$17.72	\$19.52
Bookkeeping, Accounting, and Auditing Clerks	43-3031	360	\$12.13	\$17.22	\$16.99	\$19.77
Payroll and Timekeeping Clerks	43-3051	30	\$13.92	\$16.83	\$17.16	\$18.28
Tellers	43-3071	100	\$10.76	\$12.89	\$12.99	\$13.96
Financial Clerks, All Other	43-3099	60	\$8.89	\$14.11	\$11.81	\$16.71
Customer Service Representatives	43-4051	220	\$11.74	\$17.36	\$15.53	\$20.18
File Clerks	43-4071	30	\$8.34	\$10.38	\$10.26	\$11.40
Hotel, Motel, and Resort Desk Clerks	43-4081	60	\$8.24	\$10.72	\$10.54	\$11.97
Interviewers, Except Eligibility and Loan	43-4111	NP	\$13.33	\$15.69	\$14.89	\$16.88
Library Assistants, Clerical	43-4121	50	\$8.18	\$11.66	\$10.53	\$13.41

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Loan Interviewers and Clerks	43-4131	50	\$15.61	\$18.57	\$18.99	\$20.03
Order Clerks	43-4151	30	\$10.23	\$12.76	\$13.21	\$14.02
Receptionists and Information Clerks	43-4171	230	\$11.74	\$13.96	\$14.00	\$15.07
Information and Record Clerks, All Other	43-4199	60	\$8.33	\$12.56	\$11.45	\$14.68
Police, Fire, and Ambulance Dispatchers	43-5031	40	\$15.89	\$18.56	\$18.79	\$19.89
Dispatchers, Except Police, Fire, and Ambulance	43-5032	40	\$14.96	\$17.72	\$17.61	\$19.11
Postal Service Clerks	43-5051	40	\$21.58	\$25.30	\$26.93	\$27.16
Postal Service Mail Carriers	43-5052	80	\$18.71	\$23.57	\$24.05	\$25.99
Production, Planning, and Expediting Clerks	43-5061	60	\$13.97	\$19.86	\$18.28	\$22.81
Shipping, Receiving, and Traffic Clerks	43-5071	60	\$11.41	\$13.91	\$13.60	\$15.15
Stock Clerks and Order Fillers	43-5081	270	\$8.21	\$11.98	\$10.58	\$13.86
Executive Secretaries and Executive Administrative Assistants	43-6011	50	\$20.04	\$24.31	\$22.52	\$26.44
Legal Secretaries	43-6012	30	\$14.56	\$22.07	\$24.83	\$25.83
Medical Secretaries	43-6013	60	\$13.54	\$14.96	\$14.57	\$15.67
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	470	\$11.85	\$15.88	\$15.79	\$17.88
Data Entry Keyers	43-9021	30	\$11.51	\$14.54	\$14.83	\$16.05
Insurance Claims and Policy Processing Clerks	43-9041	NP	\$15.15	\$17.59	\$17.53	\$18.80
Office Clerks, General	43-9061	650	\$11.81	\$16.59	\$16.52	\$18.98
Office and Administrative Support Workers, All Other	43-9199	90	\$8.32	\$12.23	\$11.44	\$14.19
Construction and Extraction Occupations	47-0000	1,190	\$15.13	\$21.74	\$20.10	\$25.04
First-Line Supervisors of Construction Trades and Extraction Work	47-1011	170	\$23.32	\$30.84	\$29.63	\$34.61
Carpenters	47-2031	120	\$16.56	\$20.43	\$20.57	\$22.36
Construction Laborers	47-2061	330	\$13.62	\$17.54	\$16.89	\$19.49
Operating Engineers and Other Construction Equipment Operators	47-2073	90	\$19.08	\$27.04	\$27.99	\$31.03
Electricians	47-2111	NP	\$17.62	\$22.31	\$22.64	\$24.65
Plumbers, Pipefitters, and Steamfitters	47-2152	60	\$16.87	\$22.46	\$18.73	\$25.26
Highway Maintenance Workers	47-4051	50	\$15.95	\$18.44	\$18.11	\$19.70
Installation, Maintenance, and Repair Occupations	49-0000	1,180	\$13.80	\$19.96	\$18.90	\$23.05
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	120	\$15.96	\$24.90	\$23.46	\$29.35
Computer, Automated Teller, and Office Machine Repairers	49-2011	40	\$14.37	\$20.69	\$17.47	\$23.84
Automotive Service Technicians and Mechanics	49-3023	180	\$16.34	\$20.73	\$20.76	\$22.92
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	50	\$15.37	\$21.58	\$20.92	\$24.68
Motorboat Mechanics and Service Technicians	49-3051	140	\$12.78	\$18.46	\$18.59	\$21.31

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Outdoor Power Equipment and Other Small Engine Mechanics	49-3053	30	\$13.47	\$15.33	\$15.11	\$16.26
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	30	\$16.94	\$19.34	\$18.68	\$20.53
Industrial Machinery Mechanics	49-9041	60	\$17.20	\$23.52	\$21.39	\$26.68
Maintenance and Repair Workers, General	49-9071	190	\$13.83	\$18.19	\$17.75	\$20.38
Helpers--Installation, Maintenance, and Repair Workers	49-9098	80	\$8.28	\$13.02	\$13.81	\$15.38
Installation, Maintenance, and Repair Workers, All Other	49-9099	40	\$11.37	\$18.31	\$16.57	\$21.79
Production Occupations	51-0000	1,530	\$11.63	\$16.78	\$16.14	\$19.36
First-Line Supervisors of Production and Operating Workers	51-1011	80	\$17.30	\$26.43	\$25.93	\$30.98
Electrical and Electronic Equipment Assemblers	51-2022	70	\$9.25	\$12.92	\$12.48	\$14.76
Team Assemblers	51-2092	80	\$11.30	\$14.41	\$13.83	\$15.96
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	220	\$14.81	\$18.70	\$19.04	\$20.63
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	51-4031	40	\$13.44	\$13.86	\$13.68	\$14.06
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4033	30	\$10.26	\$13.31	\$13.19	\$14.84
Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4034	30	\$15.93	\$19.93	\$19.94	\$21.93
Machinists	51-4041	70	\$14.76	\$18.92	\$18.35	\$21.00
Tool and Die Makers	51-4111	40	\$17.37	\$21.09	\$21.40	\$22.96
Metal Workers and Plastic Workers, All Other	51-4199	60	\$11.92	\$17.98	\$17.92	\$21.01
Printing Press Operators	51-5112	30	\$14.44	\$17.03	\$17.19	\$18.33
Laundry and Dry-Cleaning Workers	51-6011	60	\$8.25	\$10.96	\$10.46	\$12.31
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	110	\$13.24	\$17.22	\$16.79	\$19.20
Helpers--Production Workers	51-9198	40	\$9.45	\$12.32	\$11.60	\$13.75
Transportation and Material Moving Occupations	53-0000	1,240	\$11.35	\$16.89	\$15.57	\$19.65
First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	53-1031	40	\$20.72	\$26.31	\$27.00	\$29.09
Driver/Sales Workers	53-3031	70	\$17.39	\$21.06	\$20.86	\$22.88
Heavy and Tractor-Trailer Truck Drivers	53-3032	270	\$14.41	\$17.28	\$17.17	\$18.71
Light Truck or Delivery Services Drivers	53-3033	200	\$9.84	\$19.51	\$14.51	\$24.36
Cleaners of Vehicles and Equipment	53-7061	120	\$10.71	\$12.75	\$12.55	\$13.77
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	120	\$9.48	\$13.29	\$12.42	\$15.20
Packers and Packagers, Hand	53-7064	NP	\$8.32	\$11.23	\$11.47	\$12.69
Refuse and Recyclable Material Collectors	53-7081	40	\$12.34	\$15.47	\$14.70	\$17.04

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